

Countering anti-science attitudes and handling misinformed views will improve health outcomes globally.

This document provides **FOUR** evidence-based strategies that have been shown to help health professionals communicate with persons who accept anti-science views, believe conspiracy theories, or otherwise seem misinformed and/or mistrustful of science.

ONE.

Active Listening Approach: If you have the time and patience to engage in an earnest dialogue, then ask questions that will allow you to understand the individual's specific views and where they come from. (1) Your curiosity will help inform your response and determine respectful push-back strategies that do not flatly discredit the other's point of view. (2,3)

TWO.

Motivational Interviewing: Rather than forcing other people to change their views, help them find their own intrinsic motivation to change. (4) For example, conspiracy theorists perceive themselves as critical thinkers; this perception can be capitalized on by affirming the value of critical analysis rather than relying on intuition. (5,6)

THREE.

Avoid being a "logic bully": Experiments show that taking strong confrontational stances to oppositional views can ironically produce a "backfire" effect that causes people to double down in their beliefs. (7) If the goal is to correct misperceptions, then take a two-prong approach that (a) validates their curiosity and (b) refocuses it on relevant facts. (8,9,10) Acknowledge the psycho-emotional aspects of others' views. (11) Affirm the value of critical thinking, and then redirect them to resources of evidence-based health information that you use yourself. (12,13)

FOUR.

Prebunk/inoculate against misinformation: In addition to 'debunking' misinformation, 'prebunking', or preemptively warning people against the risk of being misled, is another proven tactic. (14,15) This process of "inoculation" adheres to a biological analogy: Just as injections containing a weakened strain of a virus trigger antibodies in the immune system to help confer resistance against future infection, the same can be achieved with information. (16,17) Such attitudinal inoculation arms people with counter-arguments to resist misinformation. (18)

Updated: May 3, 2021

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